



Name: _____

ID#: _____

Date Created: _____

Date Revised: _____

Program Completion Date: _____

PROGRAM PLANNING GUIDE 2026-2027

Business Administration Diploma

Marketing Major

The purpose of this program-planning guide is to help students track their progress within their chosen program. The information in this planning guide is accurate at the time of printing and is subject to change without notice. It is the students' responsibility to ensure the accuracy of their program and course choice. Students should use the program-planning guide dated the year in which they began the program. This guide should be used in conjunction with the official version of the Medicine Hat College Calendar, and calendars of appropriate transfer institutions, which are the final authorities regarding program requirements.

Year One

Fall Semester			Winter Semester		
COURSE	TERM	GRADE	COURSE	TERM	GRADE
ACCT 111 [3 credits] Introductory Accounting I			ACCT 113 [3 credits] Introductory Accounting II Prerequisite: C- in ACCT 111		
COMM 140 [3 credits] Communication in the Workplace			COMM 252 [3 credits] Advanced Business Communications Prerequisite: C- in COMM 140		
ECON 201 [3 credits] Principles of Microeconomics			ECON 203 [3 credits] Principles of Macroeconomics		
MGMT 161 [3 credits] Management Theory			MGMT 243 [3 credits] Human Resources Management		
MGMT 193 [4 credits] (lab) Business Problems Software Applications			MKTG 171 [3 credits] Marketing		

Year Two

Fall Semester			Winter Semester		
COURSE	TERM	GRADE	COURSE	TERM	GRADE
FINA 255 [3 credits] Finance Prerequisite: C- in ACCT 113 or ACCT 321			MKTG 251 [3 credits] (lec/lab) Digital Design for Marketing Co-Requisite (if not already completed): MKTG 171		
MGMT 263 [3 credits] Organizational Behavior			MKTG 325 [3 credits] Evidence-Based Marketing Prerequisite: C- in MKTG 171		

MGMT 284 [3 credits] Business Statistics I			MKTG 345 [3 credits] Managing Marketing Relationships Prerequisite: C- in MKTG 171		
MKTG 315 [3 credits] Science of Persuasion Prerequisite: C- in MKTG 171			MGMT 268 [3 credits] Business Integration Prerequisite: C- in (ACCT 113 or ACCT 321) & MGMT 161 & completion of 15 College level courses or permission from the		
MKTG 355 [3 credits] Creating Brand Intelligence Prerequisite: C- in MKTG 171			MGMT 395 [3 credits] Business Law		

PROGRAM PROGRESSION:

- Prerequisite grades must be C- (56% - 59%) or higher.

GRADUATION REQUIREMENTS:

- Complete a minimum of 20 required Business Administration courses.
- Complete all the courses in the program with a minimum cumulative GPA of 2.0 (60% - 63%).

NOTES:

- Students who choose to take courses in a different configuration than shown above or drop/fail a class should meet with their academic advisor for assistance.
- Students are advised to refer to the MHC Academic Calendar regarding post-diploma degree completion opportunities.
- To successfully complete a second major within the Business Administration diploma in Accounting, Financial Services, Management or Marketing, students must meet MHC residency requirement and:
 - a. Complete 4 major specific courses
 - b. Complete 4 additional courses approved by the department